MAHASKA COUNTY HOSPITAL (d/b/a MAHASKA HEALTH PARTNERSHIP)

INDEPENDENT AUDITOR'S REPORT FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED JUNE 30, 2011 AND 2010

MAHASKA HEALTH PARTNERSHIP

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MAHASKA HEALTH PARTNERSHIP Officials June 30, 2011

Board of Trustees:	Address	Term Expires
Jim Hansen, Chairman	Oskaloosa, Iowa	2012
Paul Swenson, Vice-Chairman	Oskaloosa, Iowa	2014
Becky Siefering, Secretary	Oskaloosa, Iowa	2012
Mary Sexton, Treasurer	Rose Hill, Iowa	2014
Mike Grim	Eddyville, Iowa	2014
Jon Sullivan	Oskaloosa, Iowa	2016
Amy McGriff	New Sharon, Iowa	2016
Chief Executive Officer:		
Jay Christensen	Oskaloosa, Iowa	
Chief Financial Officer:		
Susan Horras (resigned March, 2011)	West Des Moines, Iowa	
Jon Davis (began June, 2011)	Oskaloosa, Iowa	

Gronewold, Bell, Kyhnn & Co. P.C.

CERTIFIED PUBLIC ACCOUNTANTS • BUSINESS AND FINANCIAL CONSULTANTS

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees Mahaska Health Partnership Oskaloosa, Iowa

We have audited the accompanying consolidated balance sheets of Mahaska Health Partnership as of June 30, 2011 and 2010, and the related consolidated statements of revenues, expenses and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the Hospital's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards and provisions require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Mahaska Health Partnership as of June 30, 2011 and 2010, and the results of its operations, changes in net assets, and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated October 20, 2011 on our consideration of Mahaska Health Partnership's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and important for assessing the results of our audit.

To the Board of Trustees Mahaska Health Partnership

The management's discussion and analysis and budgetary comparison schedule on pages 4 through 4d and 21 are not a required part of the basic financial statements, but are supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management, regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. We previously audited, in accordance with the standards referred to in the second paragraph of this report, the financial statements for the three years ended June 30, 2009 (none of which are presented herein) and expressed unqualified opinions on those financial statements. The supplementary information (shown on pages 22 through 39) is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

AMONDA, Ben, Kyhnn & C. P. C.

Atlantic, Iowa October 20, 2011



Our discussion and analysis of Mahaska Health Partnership (Hospital's) financial performance provides an overview of the Hospital's financial activity for the fiscal years ended June 30, 2011, 2010, and 2009. Please read it in conjunction with the Hospital's financial statements, which begin on page 5.

Please note that the Foundations' activities have been consolidated with the Hospital fiscal years 2011, 2010 and 2009.

FINANCIAL HIGHLIGHTS

The Hospital's net assets increased in each of the past two years with a \$2,136,355 or 6.8% increase in 2011 and a \$2,158,865 or 7.4% increase in 2010.

The Hospital reported operating losses in 2011 (\$840,333) and 2010 (\$1,078,267). Losses in 2011 decreased by \$237,934 from the loss reported in 2010. Operating losses in 2010 increased by \$89,888 from the loss reported in 2009.

Nonoperating revenues decreased by \$55,727 in 2011 compared to 2010. Nonoperating revenues increased by \$306,821 in 2010 compared to 2009.

Excess revenues over expenses before capital grants and contributions increased by \$182,207 or 12.5% in 2011 compared to 2010 and increased by \$216,933 or 17.6% in 2010 compared to 2009.

USING THIS ANNUAL REPORT

The Hospital's financial statements consist of three statements - a Balance Sheet; a Statement of Revenues, Expenses, and Changes in Net Assets; and a Statement of Cash Flows. These financial statements and related notes provide information about the activities of the Hospital, including resources held by the Hospital but restricted for specific purposes by contributors, grantors, or enabling legislation.

THE BALANCE SHEET AND STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS

Our analysis of the Hospital finances begins on page 4a. One of the most important questions asked about the Hospital's finances is, "Is the Hospital as a whole better or worse off as a result of the year's activities?" The Balance Sheet and the Statement of Revenues, Expenses, and Changes in Net Assets report information about the Hospital's resources and its activities in a way that helps answer this question. These statements include all restricted and unrestricted assets and all liabilities using the accrual basis of accounting. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Hospital's net assets and changes in them. You can think of the Hospital's net assets - the difference between assets and liabilities - as one way to measure the Hospital's financial health, or financial position. Over time, increases or decreases in the Hospital's net assets are one indicator of whether its financial health is improving or deteriorating. You will need to consider other nonfinancial factors, however, such as changes in the Hospital's patient base and measures of the quality of service it provides to the community, as well as local economic factors to assess the overall health of the Hospital.

THE STATEMENT OF CASH FLOWS

The final required statement is the Statement of Cash Flows. This statement reports cash receipts, cash payments, and net changes in cash resulting from operations, investing, and financing activities. It provides answers to such questions as "Where did cash come from?" "What was cash used for?" and "What was the change in cash balance during the reporting period?"

THE HOSPITAL'S NET ASSETS

The Hospital's net assets are the difference between its assets and liabilities reported in the Balance Sheet on page 5. The Hospital's net assets increased in each of the past two years by \$2,136,355 in 2011 and \$2,158,865 in 2010, as you can see from Table 1.

Table 1: Assets, Liabilities, and Net Assets

		2011		2010		2009
Assets: Current assets Capital assets, net Other noncurrent assets	\$	14,040,540 24,049,490 6,312,087	\$	10,984,002 23,993,911 7,329,877	\$	13,538,547 19,672,331 7,660,956
Total assets	<u>\$</u>	44,402,117	<u>\$</u>	42,307,790	<u>\$</u>	40,871,834
Liabilities: Long-term debt outstanding Other current and noncurrent liabilities Total liabilities	\$ 	4,592,193 6,414,954 11,007,147	\$ 	5,468,510 5,580,665 11,049,175	\$ 	6,302,866 5,469,218 11,772,084
Net Assets: Invested in capital assets, net of related debt Restricted expendable net assets Restricted nonexpendable permanent endowments Unrestricted	\$	18,701,088 1,644,734 6,000 13,043,148	\$	17,640,446 1,646,948 6,000 11,965,221	\$	12,523,625 2,506,162 6,000 14,063,963
Total net assets	<u>\$</u>	33,394,970	<u>\$</u>	31,258,615	<u>\$</u>	29,099,750

OPERATING RESULTS AND CHANGES IN THE HOSPITAL'S NET ASSETS

In 2011, the Hospital's net assets increased by \$2,136,355 or 6.8%, as shown in Table 2. This increase is made up of various different components.

Table 2: Operating Results and Changes in Net Assets

	2011	2010	2009
Operating Revenues: Net patient service revenues Other operating revenues Total operating revenues	\$ 33,762,202 390,732 34,152,934	\$ 31,034,088 <u>287,157</u> 31,321,245	\$ 30,032,066 256,025 30,288,091
Operating Expenses: Salaries and benefits Professional fees Other operating expenses Depreciation and amortization Total operating expenses	22,450,436 865,004 9,795,987 1,881,840 34,993,267	21,334,587 831,087 8,446,773 1,787,065 32,399,512	19,909,490 816,297 8,427,087 2,123,596 31,276,470
Operating loss	(840,333)	(1,078,267)	(988,379)
Nonoperating Revenues and Expenses: Property taxes Investment income Noncapital grants and contributions Other nonoperating revenues and expenses, net Nonoperating revenues, net	1,915,433 89,788 272,626 196,680 2,474,527	1,921,025 103,366 271,584 234,279 2,530,254	1,912,020 140,008 76,948 94,457 2,223,433
Excess of Revenues over Expenses and Increase in Net Assets	1,634,194	1,451,987	1,235,054
Capital Grants and Contributions	502,161	706,878	1,033,255
Excess of Revenues Over Expenses and Increase in Net Assets	2,136,355	2,158,865	2,268,309
Net Assets Beginning of Year	31,258,615	29,099,750	26,831,441
Net Assets End of Year	\$ 33,394,970	\$ 31,258,615	\$ 29,099,750

BUDGETARY HIGHLIGHTS

The official county budget of the Hospital for the year ended June 30, 2011 was prepared on a modified accrual basis. The original budget of expenditures was approved at the meeting on February 22, 2010. Actual expenditures were lower than budget.

OPERATING LOSSES

The first component of the overall change in the Hospital's net assets is its operating income (loss) - generally, the difference between net patient service revenue and the expenses incurred to perform those services. In each of the past two years, the Hospital has reported an operating loss. Losses in 2011 decreased by \$237,934 compared to the loss reported in 2010.

NONOPERATING REVENUES AND EXPENSES

Nonoperating revenues consist primarily of property taxes levied by the Hospital, investment earnings and contributions. Total nonoperating revenues decreased by \$55,727 compared to 2010.

GRANTS, CONTRIBUTIONS, AND ENDOWMENTS

The Hospital receives both capital and operating grants from various state and federal agencies for specific programs. These are discussed in Note A of the financial statements. The foundation transferred \$548,996 in contributions to the Hospital from the Hospice House capital campaign fund during 2011.

THE HOSPITAL'S CASH FLOWS

The Hospital's Statement of Cash Flows is an analytical tool useful in determining the short-term viability of the organization. The statement includes only cash inflows and outflows of cash and cash equivalents; it excludes transactions that do not directly affect cash receipts and payments (i.e., depreciation, bad debt write-offs). Total cash and cash equivalents at June 30, 2011 was \$9,068,620 compared to \$8,301,665 at June 30, 2010.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets:

At the end of 2011, the Hospital had approximately \$24 million invested in capital assets, net of accumulated depreciation, as detailed in Note G to the financial statements. The Hospital is in the planning stages of a major construction and renovation project of its existing facility. The total estimated cost of the project is \$25 million. The project will be financed with internally generated funds and \$23 million of additional debt.

Debt:

At year-end, the Hospital had \$5.5 million in revenue bonds outstanding. A detail of long term debt is provided in Note H to the financial statements. The Hospital anticipates issuing additional debt in the amount of \$23 million during fiscal year 2012 to fund its construction and renovation project.

OTHER ECONOMIC FACTORS

The Hospital is dependent upon payments from Medicare, Medicaid and other third-party payers. Each of these payers has continued to put pressure on reimbursement levels paid to the hospital. Medicare represents nearly 43% of hospital revenues and presently reimburses the hospital approximately 47% of billed charges.

CONTACTING THE HOSPITAL'S FINANCIAL MANAGEMENT

This financial report is designed to provide our patients, suppliers, taxpayers, and creditors with a general overview of the Hospital's finances and to show the Hospital's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Hospital Administrator, at Mahaska Health Partnership, Oskaloosa, Iowa 52577.

MAHASKA HEALTH PARTNERSHIP Consolidated Balance Sheets June 30,

ASSETS

		2011		2010	
Current Assets: Cash Patient receivables, less allowances for doubtful accounts and for contractual	\$	3,281,325	\$	2,068,407	
adjustments (\$3,876,216 in 2011, \$2,220,548 in 2010) Other receivables Inventory Prepaid expense Succeeding year property tax receivable Internally designated assets Total current assets		6,519,671 36,917 1,174,046 158,581 1,790,000 1,080,000 14,040,540		4,871,523 50,764 1,220,454 222,703 1,790,000 760,151 10,984,002	
Designated and Restricted Assets: Internally designated assets Restricted assets Less amounts required to meet current liabilities		5,456,324 1,650,734 7,107,058 1,080,000 6,027,058	_	6,191,365 1,652,948 7,844,313 760,151 7,084,162	
Capital Assets: Depreciable capital assets Non-depreciable capital assets	_	20,799,471 3,250,019 24,049,490		17,734,136 6,259,775 23,993,911	
Other Assets: Notes receivable Debt issue costs Other	_	66,343 191,842 26,844 285,029		6,667 221,986 17,062 245,715	
Total assets	<u>\$</u>	44,402,117	<u>\$</u>	42,307,790	

The accompanying notes are an integral part of these statements.

LIABILITIES AND NET ASSETS

		2011		2010
Current Liabilities: Current maturities of long-term debt Accounts payable Accrued employee compensation Accrued payroll taxes and withholding Accrued health insurance claims Accrued interest payable Estimated third-party payor settlements Deferred revenue for succeeding year property tax receivable	\$	876,317 689,501 1,626,958 423,501 170,000 120,677 718,000	\$	834,360 653,718 1,395,014 228,588 170,000 137,985 371,000 1,790,000
Total current liabilities Long-Term Debt: Revenue bonds and notes payable, less unamortized refunding costs, and current maturities Total liabilities		6,414,954 4,592,193 11,007,147		5,580,665 5,468,510 11,049,175
Net Assets: Invested in capital assets, net of related debt Restricted Unrestricted Total net assets		18,701,088 1,650,734 13,043,148 33,394,970		17,640,446 1,652,948 11,965,221 31,258,615
Total liabilities and net assets	<u>\$</u>	44,402,117	<u>\$</u>	42,307,790

MAHASKA HEALTH PARTNERSHIP Consolidated Statements of Revenues, Expenses and Changes in Net Assets Year ended June 30,

	2011	2010	
Revenue: Net patient service revenue	\$ 33,762,202	\$ 31,034,088	
Other revenue	390,732	287,157	
Total revenue	34,152,934	31,321,245	
Expenses: Nursing service Other professional service General service Fiscal and administrative service Provision for depreciation Amortization Total expenses	9,050,092 15,376,450 2,749,362 5,935,523 1,851,696 30,144 34,993,267	7,930,827 14,262,045 2,704,954 5,714,621 1,758,315 28,750 32,399,512	
Operating Loss	(840,333)	(1,078,267)	
Non-Operating Revenue (Expenses): County taxes County subsidy - New Directions Investment income Noncapital grants and contributions Rental income Interest expense Gain on disposal of assets Non-operating revenue, net	1,915,433 174,771 89,788 272,626 248,039 (233,510) 7,380 2,474,527	1,921,025 236,850 103,366 271,584 247,962 (252,070) 1,537 2,530,254	
Excess of Revenues Over Expenses Before Capital Grants and Contributions	1,634,194	1,451,987	
Capital Grants and Contributions	502,161	706,878	
Excess of Revenues Over Expenses and Increase in Net Assets	2,136,355	2,158,865	
Net Assets Beginning of Year	31,258,615	29,099,750	
Net Assets End of Year	\$ 33,394,970	\$ 31,258,615	

The accompanying notes are an integral part of these statements.

MAHASKA HEALTH PARTNERSHIP Consolidated Statements of Cash Flows Year ended June 30,

	2011	2010
Cash flows from operating activities: Cash received from patients and third-party payors Cash paid to suppliers Cash paid to employees Other revenue Net cash provided by operating activities	\$ 32,474,901 (14,434,205) (17,930,221) <u>390,732</u> 501,207	\$ 31,546,065 (13,448,437) (17,080,097)
Cash flows from non-capital financing activities: County tax revenue and subsidy Noncapital grants and contributions Net cash provided by non-capital financing activities	2,090,204 272,626 2,362,830	2,157,875 271,584 2,429,459
Cash flows from capital and related financing activities: Capital expenditures Change in other assets Capital grants and contributions Interest paid Principal paid on long-term debt Proceeds on sale of assets Net cash used in capital and related financing activities	(1,991,450) (9,782) 502,161 (310,401) (868,043) 17,657 (2,659,858)	(5,932,891) 1,494 706,878 (351,891) (860,129) 7,931 (6,428,608)
Cash flows from investing activities: Investment income Change in designated and restricted assets Loans granted for physician recruitment Rental income Net cash provided by investing activities	72,858 308,222 (66,343) 248,039 562,776	81,841 2,268,722 247,962 2,598,525
Net increase (decrease) in cash and cash equivalents	766,955	(95,936)
Cash and cash equivalents at beginning of year	8,301,665	8,397,601
Cash and cash equivalents at end of year	<u>\$ 9,068,620</u>	<u>\$ 8,301,665</u>
Reconciliation of cash and cash equivalents to the balance sheets: Cash in current assets Cash and cash equivalents in designated and restricted assets	\$ 3,281,325 5,787,295	\$ 2,068,407 6,233,258
Total cash and cash equivalents	<u>\$ 9,068,620</u>	<u>\$ 8,301,665</u>

(continued next page)

MAHASKA HEALTH PARTNERSHIP Consolidated Statements of Cash Flows - Continued Year ended June 30,

		2011		2010
Reconciliation of operating loss to net cash provided by operating activities:				
Operating loss	\$(840,333)	\$(1,078,267)
Adjustments to reconcile operating loss to net		,		, ,
cash provided by operating activities				
Provision for depreciation		1,851,696		1,758,315
Amortization		36,811		35,417
Changes in assets and liabilities				
Accounts receivable	(1,634,301)		504,977
Inventory		46,408		30,127
Prepaid expense		64,122	(19,524)
Accounts payable, trade		202,947	(132,050)
Accrued employee compensation		231,944		37,885
Accrued payroll taxes and withholding		194,913		200,808
Accrued health insurance claims			(40,000)
Estimated third-party payor settlements		<u>347,000</u>		7,000
Total adjustments		1,341,540		2,382,955
Net cash provided by operating activities	<u>\$</u>	501,207	<u>\$</u>	1,304,688

The accompanying notes are an integral part of these statements.

NOTE A - REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. Reporting Entity

The organization is a critical access county hospital with related healthcare ancillary, outpatient, physicians clinics and psychiatric services. The Hospital is organized under Chapter 347 of the Code of Iowa, accordingly is a political subdivision of the State of Iowa, and is therefore exempt from federal and state income taxes. It is governed by a seven member board of trustees elected for six year terms. The Hospital has considered all potential component units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the Hospital are such that exclusion would cause the Hospital's financial statements to be misleading or incomplete. The criteria for determining financial accountability include: appointing a majority of an organization's governing body, and (a) the Hospital's ability to impose its will on that organization, or (b) the potential for the organization to provide benefits to or impose financial burdens on the Hospital. The Hospital has identified two component units for 2011 and 2010: Mahaska Health Partnership Foundation and Mahaska Health Partnership Hospice Foundation (the Foundations). Substantially all of the economic resources of the Foundations are designated for the direct benefit of the Hospital. Accordingly, the assets, liabilities, and activities of the Foundations have been consolidated with those of the Hospital in these financial statements. The Foundations are not-for-profit corporations exempt from income tax under Section 501 of the Internal Revenue Code.

2. Enterprise Fund Accounting

The Hospital uses enterprise fund accounting. Revenues and expenses are recognized on the accrual basis using the economic resources measurement focus. Based on Governmental Accounting Standards Board (GASB) Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting, as amended, the Hospital has elected to apply the provisions of all relevant pronouncements of the Financial Accounting Standards Board (FASB), that do not conflict with or contradict GASB pronouncements.

3. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

4. Cash and Cash Equivalents

Cash and cash equivalents include investments in highly liquid debt instruments with an original maturity of three months or less, including designated and restricted assets.

MAHASKA HEALTH PARTNERSHIP Notes to Consolidated Financial Statements

June 30, 2011 and 2010

NOTE A - REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

5. Inventory Valuation

Inventory is valued at the lower of cost (first-in, first-out method) or market.

6. Investments

Investments are reported at fair value except for short-term highly liquid investments that have a remaining maturity at the time they are purchased of one year or less. These investments are carried at amortized cost. Interest, dividends, and gains and losses, both realized and unrealized, on investments are included in non-operating revenue when earned, unless restricted by donor or law.

7. Capital Assets

The Hospital's capital assets are reported at historical cost. Contributed capital assets are reported at their estimated fair value at the time of their donation. Capital assets with lives in excess of four years and cost in excess of \$5,000 are capitalized. These capital assets, other than land, are depreciated or amortized (in the case of capital leases) using the straight-line method of depreciation using their estimated useful lives (fifteen to fifty years for buildings and land improvements and five to twenty years for equipment).

8. Costs of Borrowing

Except for capital assets acquired through gifts, contributions, or capital grants, interest cost on borrowed funds during the period of construction of capital assets is capitalized as a component of the cost of acquiring those assets. The Hospital capitalized interest cost of \$93,266 in 2011 (\$117,260 in 2010).

9. Compensated Absences

Hospital employees earn paid time off hours at varying rates depending on years of service. Paid time off consists of holiday, vacation and sick time and accumulates to a maximum of 420 hours. Any excess over 420 hours accumulated by the employee's anniversary date is lost. The computed amount of paid time off benefits earned by year end is recorded as part of accrued employee compensation.

10. Operating Revenues and Expenses

The Hospital's statement of revenues, expenses and changes in net assets distinguishes between operating and non-operating revenues and expenses. Operating revenues result from exchange transactions associated with providing health care services - the Hospital's principal activity. Nonexchange revenues, including taxes, grants, and contributions received for purposes other than capital asset acquisition, are reported as non-operating revenues. Operating expenses are all expenses incurred to provide health care services, other than financing costs.

MAHASKA HEALTH PARTNERSHIP Notes to Consolidated Financial Statements

June 30, 2011 and 2010

NOTE A - REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

11. Net Patient Service Revenue

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. Payment arrangements include prospectively determined rates per discharge, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

12. Property Tax Levy

Property tax receivable is recognized on the levy or lien date, which is the date that the tax asking is certified by the County Board of Supervisors. The succeeding year property tax receivable represents taxes certified by the Board of Supervisors to be collected in the next fiscal year for the purposes set out in the budget for that year. Although the succeeding year property tax receivable has been recorded, the related revenue is deferred and will not be recognized as revenue until the year for which it is levied. Property tax revenue is reported as non-operating revenue when collected by the County Treasurer.

13. Grants and Contributions

Revenues from grants and contributions (including contributions of capital assets) are recognized when all eligibility requirements, including time requirements are met. Grants and contributions may be restricted for either specific operating purposes or for capital purposes. Amounts that are unrestricted or that are restricted to a specific operating purpose are reported as non-operating revenues. Amounts restricted to capital acquisitions are reported after non-operating revenues and expenses.

14. Endowments

Endowments are provided to the Hospital on a voluntary basis by individuals and private organizations. *Permanent* endowments require that the principal or corpus of the endowment be retained in perpetuity. If a donor has not provided specific instructions, law permits the Board of Trustees to authorize for expenditure the net appreciation of the investments of endowment funds, as discussed in Note C.

15. Restricted Resources

Use of restricted or unrestricted resources for individual projects is determined by the Hospital Board of Trustees based on the facts regarding each specific situation.

NOTE A - REPORTING ENTITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

16. Net Assets

Net assets of the Hospital are classified in three components. Net assets invested in capital assets net of related debt consist of capital assets net of accumulated depreciation and reduced by the current balances of any outstanding borrowings used to finance the purchase or construction of those assets. Restricted net assets are noncapital net assets that must be used for a particular purpose or permanent endowments, as specified by creditors, grantors, or contributors external to the Hospital. Unrestricted net assets are remaining net assets that do not meet the definition of invested in capital assets net of related debt or restricted.

17. Charity Care

The Hospital provides care to patients who meet certain criteria under its charity care policy without charge or at amounts less than its established rates. Revenue from services to these patients is automatically recorded in the accounting system at the established rates, but the Hospital does not pursue collection of the amounts. The resulting adjustments are recorded as bad debts or charity service depending on the timing of the charity determination.

NOTE B - THIRD-PARTY PAYOR ARRANGEMENTS

A summary of the payment arrangements with major third-party payors follows:

Medicare and Medicaid - Inpatient services and most outpatient services related to program beneficiaries are paid based on a cost reimbursement methodology. The Hospital is reimbursed for the cost of services at a tentative rate with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the fiscal intermediaries. The Hospital's Medicare cost reports have been audited and finalized by the fiscal intermediaries through June 30, 2009. The Hospital's Medicaid cost reports have been audited and finalized by the fiscal intermediaries through June 30, 2008. However, finalized cost reports are subject to re-opening by the intermediaries within three years of the date of finalization. Outpatient services not paid based on a cost reimbursement methodology are paid based on a prospectively determined fee schedule.

The Hospital also has entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The basis for payment to the Hospital under these agreements includes prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

MAHASKA HEALTH PARTNERSHIP Notes to Consolidated Financial Statements

June 30, 2011 and 2010

NOTE C - ENDOWMENTS AND RESTRICTED NET ASSETS

Restricted expendable net assets are available for the following purposes:

		2011		2010
Long-term debt Capital acquisitions Hospice	\$	1,000,000 644,734 	\$	1,000,000 357,727 289,221
	\$	1,644,734	<u>\$</u>	1,646,948
Following is a summary of the use of temporarily restricture 30:	eted net	assets during	the y	ear ended

June 30:

		2011		2010
Construction of a hospice house Payment of long-term debt	\$	548,966	\$	1,600,000 1,726
	<u>\$</u>	548,966	<u>\$</u>	1,601,726

Unless the contributor provides specific instructions, law permits the Hospital Board of Trustees to authorize for expenditure the net appreciation (realized and unrealized) of the investments in its endowments. When administering its power to spend net appreciation, the Board of Trustees is required to consider the Hospital's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price-level trends, and general economic conditions. Any net appreciation that is spent is required to be spent for the purposes designated by the contributor.

The Board of Trustees has chosen to spend the investment income and appreciation on the endowment fund while maintaining adequate amounts of earnings to maintain the principal original value. Any decreases in principal value will be replaced by retaining income in future years to return the principal to its original value.

Restricted nonexpendable net assets as of June 30, 2011 and 2010 represent the principal amounts of permanent endowments, restricted to investment in perpetuity. Investment earnings from the Hospital's permanent endowments are expendable to support these programs as established by the contributor:

	2011			2010		
Purchase of capital assets	<u>\$</u>	6,000	<u>\$</u>	6,000		

NOTE D - DESIGNATED NET ASSETS

Of the \$13,043,148 (\$11,965,221 as of June 30, 2010) of unrestricted net assets as of June 30, 2011, \$5,456,324 (\$6,191,365 for 2010) has been designated by the Hospital's Board of Trustees for purposes identified in the following schedule.

MAHASKA HEALTH PARTNERSHIP

Notes to Consolidated Financial Statements June 30, 2011 and 2010

NOTE D - DESIGNATED NET ASSETS - Continued

Designated assets remain under the control of the Board of Trustees, which may, at its discretion, later use the funds for other purposes.

		2011	 2010
Operations Capital acquisitions Employee health insurance	\$	4,743,522 712,802	\$ 4,894,134 590,151 707,080
	<u>\$</u>	5,456,324	\$ 6,191,365

NOTE E - DEPOSITS AND INVESTMENTS

The Hospital's deposits at June 30, 2011 were entirely covered by federal depository insurance or the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to ensure there will be no loss of public funds. Investments are stated as indicated in Note A.

The Hospital is authorized by statute to invest public funds in obligations of the United States Government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the Board of Trustees; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

The composition of designated and restricted assets is as follows:

		2011	<u>-</u>	2010
Internally Designated Assets: Cash and cash equivalents Certificates of deposit Interest receivable	\$	4,203,432 1,252,386 506	\$	4,948,775 1,241,324 1,266
	<u>\$</u>	5,456,324	<u>\$</u>	6,191,365
Restricted Assets: Cash and cash equivalents Certificates of deposit U.S. treasury obligations Equity securities	\$	1,583,863 6,000 60,871	\$	1,284,483 99,852 6,000 262,613
	<u>\$</u>	1,650,734	<u>\$</u>	1,652,948

Interest rate risk. The Hospital's investment policy limits the investment of operating funds (funds expected to be expended in the current budget year or within 15 months of receipt) in instruments that mature within 397 days. Funds not identified as operating funds may be invested in investments with maturities longer than 397 days but the maturities shall be consistent with the needs and use of the Hospital.

MAHASKA HEALTH PARTNERSHIP

Notes to Consolidated Financial Statements June 30, 2011 and 2010

NOTE F - ACCOUNTS RECEIVABLE AND CONCENTRATION OF CREDIT RISK

The Hospital grants credit without collateral to its patients, most of whom are local residents and are insured under third-party payor agreements. The mix of receivables from patients and third-party payors at June 30, 2011 and 2010, was as follows:

	-	2011		2010
Receivable from:				
Patients	\$	2,238,837	\$	2,148,812
Medicare		4,275,033		2,521,954
Medicaid		1,064,047		421,195
Blue Cross		1,569,050		984,519
Other commercial insurance carriers		1,083,296		875,815
Others		165,624		<u>139,776</u>
Less allowances for doubtful accounts and		10,395,887		7,092,071
contractual adjustments		3,876,216		2,220,548
	<u>\$</u>	<u>6,519,671</u>	<u>\$</u>	4,871,523

NOTE G - CAPITAL ASSETS

Capital assets, additions, disposals and balances for the years ended June 30, 2011 and 2010 were as follows:

Cost	Balance 2010	Additions	Disposals	Balance 2011
Land Improvements Buildings Major Movable Equipment Clinic Equipment Depreciation	\$ 878,582 27,305,783 15,885,389 21,895 44,091,649	\$ 262,022 4,301,420 363,866 4,927,308	\$ 24,023 24,023	\$ 1,140,604 31,607,203 16,225,232 21,895 48,994,934
Land Improvements Buildings Major Movable Equipment Clinic Equipment	647,753 12,577,669 13,110,196 21,895	37,347 1,048,453 765,896	13,746	685,100 13,626,122 13,862,346 21,895
Total Depreciation	26,357,513	1,851,696	13,746	28,195,463
Depreciable Capital Assets, Net	<u>\$ 17,734,136</u>	\$ 3,075,612	<u>\$ 10,277</u>	<u>\$ 20,799,471</u>
Construction in Progress Land	\$ 5,946,299 313,476	\$ 1,400,663 245,260	\$ 4,655,679	\$ 2,691,283 558,736
Total Non-depreciable Capital Assets	\$ 6,259,775	\$ 1,645,923	\$ 4,655,679	\$ 3,250,019

NOTE G - CAPITAL ASSETS - Continued

Cost	Balance 2009	Additions	Disposals	Balance 2010
Land Improvements Buildings Major Movable Equipment Clinic Equipment Depreciation	\$ 878,582 27,252,328 15,010,054 21,895 43,162,859	\$ 53,455 881,950 935,405	\$ 6,615 6,615	\$ 878,582 27,305,783 15,885,389 21,895 44,091,649
Land Improvements Buildings Major Movable Equipment Clinic Equipment	607,089 11,622,331 12,348,104 21,895	40,664 955,338 762,313	221 	647,753 12,577,669 13,110,196 21,895
Total Depreciation	24,599,419	1,758,315	221	26,357,513
Depreciable Capital Assets, Net	\$ 18,563,440	<u>\$(822,910</u>)	\$ 6,394	<u>\$ 17,734,136</u>
Construction in Progress Land	\$ 795,415 313,476	\$ 5,163,384	\$ 12,500	\$ 5,946,299 313,476
Total Non-depreciable Capital Assets	<u>\$ 1,108,891</u>	<u>\$ 5,163,384</u>	<u>\$ 12,500</u>	\$ 6,259,775

NOTE H - LONG-TERM DEBT

A schedule of changes in the Hospital's long-term debt for the years ended June 30, 2011 and 2010 follows:

	Balance 2010	Additions	Reductions	Balance 2011	Current Portion
Long-Term Debt: Series 2001 bonds Note payable, bank Refunding costs	\$ 6,370,000 3,043 (70,173)		\$ 865,000 3,043 (33,683)	\$ 5,505,000 (36,490)	\$ 910,000 (33,683)
Total Long-Term Debt	<u>\$ 6,302,870</u>	\$	<u>\$ 834,360</u>	\$ 5,468,510	\$ 876,317

NOTE H - LONG-TERM DEBT - Continued

	Balance 2009	Additions	Reductions	Balance 2010	Current Portion
Long-Term Debt: Series 2001 bonds Note payable, bank Refunding costs	\$ 7,195,000 38,172 (103,856)	\$ 	\$ 825,000 35,129 (33,683)	\$ 6,370,000 3,043 (70,173)	\$ 865,000 3,043 (33,683)
Total Long-Term Debt	<u>\$ 7,129,316</u>	\$	<u>\$ 826,446</u>	\$ 6,302,870	<u>\$ 834,360</u>

Total interest cost for the year ended June 30, 2011 was \$326,776 (\$369,330 in 2010). Interest of \$93,266 (\$117,260 in 2010) was capitalized as part of the cost of construction in progress.

Series 2001 Bonds

The bonds are in the name of Mahaska County Hospital, issued through Bankers' Trust, Des Moines office to early refund previously issued Series 1997 bonds, and finance a portion of the costs of a medical office building. Under terms of the Series 2001 bonds, combined principal and interest payments of approximately \$1,042,000-\$1,177,000 annually are due in two installments with an interest rate of 3.50%-5.10% (interest only in February and interest and principal due in August). The final payment is due in August, 2016. The Hospital has pledged all of its future revenues (net of certain expenses) to repay the bonds.

Note Payable, Bank

The note was in the name of the Mahaska Health Partnership through Midwest One Bank, Oskaloosa, Iowa office for the purchase of equipment. Under terms of the note, principal and interest payments of \$3,041 monthly were due with an interest rate of 6.0%. The final payment was due in July, 2010. The Hospital had pledged all of its future revenues (net of certain expenses) to repay the note.

The annual debt service on the bonds is expected to require less than 35% of cash flow available for debt service. For the current year, debt service and cash flow for debt were approximately \$1,178,000 and \$3,756,000, respectively.

NOTE H - LONG-TERM DEBT - Continued

Scheduled principal and interest repayments on long-term debt are as follows:

Year Ending		Long-Term Debt				
<u>June 30,</u>		<u>Principal</u>		<u>Interest</u>		<u>Total</u>
2012	\$	910,000	\$	267,330	\$	1,177,330
2013		850,000		223,785		1,073,785
2014		860,000		180,605		1,040,605
2015		910,000		133,650		1,043,650
2016		960,000		82,225		1,042,225
2017		1,015,000		27,913		1,042,913
	<u>\$</u>	5,505,000	<u>\$</u>	915,508	<u>\$</u>	6,420,508

Under the terms of the debt resolutions, the Hospital is required to maintain certain deposits with a bank. Such deposits are included with restricted assets in the financial statements. The debt resolutions also place limits on the incurrence of additional borrowings and require that the Hospital satisfy certain measures of financial performance as long as the debt is outstanding.

NOTE I - PENSION AND RETIREMENT BENEFITS

The Hospital contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits which are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa 50306-9117.

Plan members are required to contribute 4.50% (5.38% beginning July 1, 2011) of their annual salary and the Hospital is required to contribute 6.95% (8.07% beginning July 1, 2011) of annual covered payroll. Contribution rates are slightly higher when employees are performing emergency response services. Contribution requirements are established by State statute. The Hospital's contributions to IPERS for the years ended June 30, 2011, 2010, and 2009, were approximately \$1,143,000, \$1,069,000, and \$950,000, respectively, equal to the required contributions for each year.

NOTE J - DEFERRED COMPENSATION PLAN

The Hospital sponsors a deferred compensation plan which is administered by an independent contractor under Internal Revenue Code Section 457. The plan permits employees to defer a portion of their salary until future years. The Hospital's personnel department is responsible for the accounting, reconciliations and record keeping associated with employees' enrollment, payments to the plan through payroll deductions and timely transfer of withheld funds to the trustee designated by the participant for investment. The plan is designed so that each participant retains investment control of his/her individual account. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency.

The Hospital's fiduciary responsibility is limited to due care in selecting the plan administrator. The administrator is responsible for withholdings and W-2s when the participants receive payments. The administrator is also required to submit an annual report to the Hospital. The Hospital is liable to a participant only for income lost because of its failure to send payment of a deferred amount as directed by the participant.

The market value of the exclusive benefit plan assets at June 30, 2011 was \$423,691 (\$343,839 at June 30, 2010). This amount is not included in the financial statements since the Hospital does not own or hold in a trustee capacity the amounts deferred by employees and related income on those amounts.

NOTE K - COMMITMENTS AND CONTINGENCIES

Notes Receivable

The notes receivable represent funds advanced under agreements with physicians who have begun to practice in the community. The agreements include commitments by the physicians to provide medical services in the community for a specified period of years. In exchange for the commitments of time and services, the Hospital will forgive the notes over the terms of the commitments.

Risk Management

The Hospital is insured by a claims-made policy for protection against liability claims resulting from professional services provided or which should have been provided. Management believes that the malpractice insurance coverage is adequate to cover all asserted and any unasserted claims, therefore no related liability has been accrued. The Hospital is exposed to various other common business risks for which it is covered by commercial insurance. Settled claims from these risks have not exceeded insurance coverage during the past three years.

NOTE K - COMMITMENTS AND CONTINGENCIES - Continued

Construction in Progress

Construction in progress at June 30, 2011 of \$2,691,283 consists of costs primarily related to construction and renovation of the existing facility. The construction and renovation of the existing facility is in the planning stages and is expected to cost approximately \$25 million. The Hospital anticipates financing the construction and renovation project with internally generated funds and issuance of debt of approximately \$23 million.

Equipment

The Hospital has committed to purchase approximately \$300,000 of equipment to be delivered early in fiscal year 2012.

Self-Funded Health Insurance

The Hospital has established a self-insured employee health insurance program. Under the self-insured plan, the Hospital pays claims up to maximum limits and carries stop loss insurance for claims in excess of the limits. At June 30, 2011, the Hospital has accumulated funds in excess of actual claims paid of \$712,802 (\$707,080 at June 30, 2010). These funds, shown under internally designated assets are to be used to pay claims as they are filed in the future. The estimated amount of unpaid claims at June 30, 2011 is \$170,000 (\$170,000 at June 30, 2010), which is reported under current liabilities.

Other Post Employment Benefits (OPEB)

Plan Description: As required by state law, the Hospital offers health insurance to former employees who have retired after age 55, but have not reached Medicare eligibility. The fully insured plan is a part of the plan offered to all Hospital employees, and the retirees must pay a health insurance premium equal to that charged for current employees. There are approximately 230 active employees and no retired employees currently covered by the plan.

Potential for Liability: A review of the Hospital's current and potential future exposure to this requirement resulted in the conclusion that no material liability exists. Therefore no liability has been recorded.

Subsequent Event

The Hospital has evaluated all subsequent events through October 20, 2011, the date the financial statements were available to be issued.

* * *

REQUIRED SUPPLEMENTARY INFORMATION

MAHASKA HEALTH PARTNERSHIP

Budgetary Comparison Schedule Year ended June 30, 2011

This budgetary comparison is presented as Required Supplementary Information in accordance with Government Auditing Standards. In accordance with the Code of Iowa, the Board of Trustees annually adopts a budget following the required public notice and hearings. The annual budget may be amended during the year utilizing similar statutorily-prescribed procedures. The following is a reconciliation between reported amounts and the modified accrual basis used to prepare the budget. The adjustment results from accounting for Foundation activity, interest, capital purchases, depreciation, and net assets differently for financial statement and budget purposes.

		Per Financial Statements					
		Unrestricted Fund	Restricted Fund	Total			
Amount raised by taxation		\$ 1,915,433	\$	\$ 1,915,433			
Other revenues		34,667,437	546,752	35,214,189			
		36,582,870	546,752	37,129,622			
Expenses		34,444,301	548,966	34,993,267			
Net		2,138,569	(2,214)	2,136,355			
Balance beginning of year		29,605,667	1,652,948	31,258,615			
Balance end of year		\$ 31,744,236	\$ 1,650,734	<u>\$ 33,394,970</u>			
	Total Per Financial Statements	Budget Adjustments	Budget Basis	Adopted Budget			
Amount raised by taxation	\$ 1,915,433	\$	\$ 1,915,433	\$ 1,793,264			
Other revenues	35,214,189 37,129,622	235,724 235,724	35,449,913 37,365,346	60,261,749 62,055,013			
	, ,	,	, ,	, ,			
Expenses	34,993,267	466,530	35,459,797	47,758,321			
Net	2,136,355	(230,806)	1,905,549	14,296,692			
Balance beginning of year	31,258,615	(2,586,770)	28,671,845	28,671,845			
Balance end of year	\$ 33,394,970	<u>\$(2,817,576</u>)	\$ 30,577,394	<u>\$42,968,537</u>			



MAHASKA HEALTH PARTNERSHIP Consolidating Balance Sheets June 30, 2011

ASSETS

	<u>Hospital</u>	Hospital Foundations	
Current Assets:			
Cash	\$ 3,281,325	\$	\$ 3,281,325
Patient receivables, net Other receivables	6,519,671		6,519,671
Inventory	36,917 1,174,046		36,917 1,174,046
Prepaid expense	158,581		158,581
Succeeding year property tax receivable	1,790,000		1,790,000
Internally designated assets	1,080,000		1,080,000
Total current assets	14,040,540		14,040,540
	11,010,010		11,010,510
Designated and Restricted Assets:			
Internally designated assets	5,456,324		5,456,324
Restricted assets	1,006,000	644,734	1,650,734
Current portion	(1,080,000)		(1,080,000)
-	5,382,324	644,734	6,027,058
Depreciable Capital Assets, Net	20,799,471		20,799,471
Non-depreciable Capital Assets	3,250,019		3,250,019
Notes Receivable	66,343		66,343
Debt Issue Costs	191,842		191,842
Other	26,844		26,844
Total assets	\$43,757,383	<u>\$ 644,734</u>	<u>\$ 44,402,117</u>

LIABILITIES AND NET ASSETS

	<u>Hospital</u>	Foundations	Total
Current Liabilities:			
Current maturities of long-term debt	\$ 876,317	\$	\$ 876,317
Accounts payable	689,501	·	689,501
Accrued employee compensation	1,626,958		1,626,958
Accrued payroll taxes and withholding	423,501		423,501
Accrued health insurance claims	170,000		170,000
Accrued interest payable	120,677		120,677
Estimated third-party payor settlements	718,000		718,000
Deferred revenue for succeeding year property			
tax receivable	1,790,000		1,790,000
Total current liabilities	6,414,954		6,414,954
Long-Term Debt: Revenue bonds and notes payable, less unamortized refunding costs, and	4.502.102		4 502 102
current maturities	4,592,193		4,592,193
Total liabilities	11,007,147		11,007,147
Net Assets:			
Invested in capital assets, net of related debt	18,701,088		18,701,088
Restricted	1,006,000	644,734	1,650,734
Unrestricted	13,043,148		13,043,148
Total net assets	32,750,236	644,734	33,394,970
Total liabilities and net assets	<u>\$43,757,383</u>	<u>\$ 644,734</u>	\$ 44,402,117

MAHASKA HEALTH PARTNERSHIP Consolidating Statements of Revenues, Expenses and Changes in Net Assets Year ended June 30, 2011

	<u>Hospital</u>	<u>Fou</u>	undations	<u>Elir</u>	<u>minations</u>	Total
Revenue:						
Net patient service revenue	\$ 33,762,202	\$		\$		\$ 33,762,202
Other revenue	390,732					390,732
Total revenue	34,152,934					34,152,934
Expenses:						
Nursing service	9,050,092					9,050,092
Other professional service	15,376,450					15,376,450
General service	2,749,362		548,966	(548,966)	
Fiscal and administrative service	5,935,523			(5,935,523
Provision for depreciation	1,851,696					1,851,696
Amortization	30,144		·			30,144
Total expenses	34,993,267		548,966	_(548,966)	34,993,267
Operating Loss	(840,333)	(548,966)		548,966	(840,333)
Non-Operating Revenue (Expenses):						
County taxes	1,915,433					1,915,433
County subsidy - New Directions	174,771					174,771
Investment income	45,197		44,591			89,788
Noncapital grants and contributions	272,626					272,626
Rental income	248,039					248,039
Interest expense	(233,510)					(233,510)
Gain on disposal of assets	7,380					7,380
Non-operating revenue, net	2,429,936		44,591			2,474,527
Excess of Revenues Over (Under) Expenses						
Before Capital Grants and Contributions	1,589,603	(504,375)		548,966	1,634,194
Capital Grants and Contributions	548,966		502,161		548,966)	502,161
Excess of Revenues Over (Under) Expenses						
and Increase (Decrease) in Net Assets	2,138,569	(2,214)			2,136,355
Net Assets Beginning of Year	30,611,667		646,948			31,258,615
Net Assets End of Year	\$ 32,750,236	<u>\$</u>	644,734	<u>\$</u>		\$ 33,394,970

See Independent Auditor's Report.

MAHASKA HEALTH PARTNERSHIP Patient Receivables June 30,

Analysis of Aging:

	2011		2010	
		Percent		Percent
Days Since Discharge	Amount	<u>to Total</u>	Amount	to Total
Hospital 0 - 30 31 - 60 61 - 90 91 - 180 Over 181 Community Health and Hospice Physician clinic	\$ 4,546,815 1,716,543 584,139 987,644 885,359 8,720,500 309,872 1,365,515 10,395,887	43.8% 16.5 5.6 9.5 8.5 83.9 3.0 13.1 100.0%	\$ 3,609,372 769,244 391,459 538,490 665,613 5,974,178 330,866 787,027 7,092,071	50.9% 10.8 5.5 7.6 9.4 84.2 4.7 11.1 100.0%
Less: Allowance for doubtful accounts Allowance for contractual adjustments	741,216 3,135,000 \$ 6,519,671	100.0 %	569,548 1,651,000 \$ 4,871,523	
Allowance for Doubtful Accounts:		Year Ended June 30,		
Balance, beginning			\$ 569,548	\$ 597,808
Provision for bad debts			1,796,910	1,752,504
Recoveries of accounts previous written off	ly		315,695 2,682,153	283,756 2,634,068
Accounts written off			1,940,937	2,064,520
Balance, ending			<u>\$ 741,216</u>	\$ 569,548

MAHASKA HEALTH PARTNERSHIP Inventory/Prepaid Expense June 30,

	2011	2010
Inventory Store room Dietary Pharmacy Laboratory Operating room Radiology	\$ 104,174 8,839 159,100 69,273 825,853 6,807	\$ 99,169 6,302 162,625 75,792 869,296 7,270
	<u>\$ 1,174,046</u>	<u>\$ 1,220,454</u>
Prepaid Expense Insurance Dues and contracts	\$ 54,215 104,366	\$ 45,640 <u>177,063</u>
	<u>\$ 158,581</u>	<u>\$ 222,703</u>

MAHASKA HEALTH PARTNERSHIP

Patient Service Revenue Year ended June 30,

	2011	
	Inpatient	Outpatient
Daily Patient Services:	Ф 2.204.007	Φ 045 070
Medical and surgical	\$ 3,204,987	\$ 945,978
Coronary care	156,264	4,270
Nursery Obstetrics	293,675	27.520
Swing bed	398,761	27,520
Vision Quest	2,240,203	
Vision Quest	6,293,890	977,768
	0,273,070	711,100
Other Nursing Services:		
Operating and recovery rooms	1,239,459	5,560,830
Delivery and labor rooms	375,665	97,856
Central services and supply	2,482,039	1,190,194
Wound/ostomy care	11,115	93,139
Emergency services	109,118	3,262,778
Cardiac rehabilitation and stress test		302,259
	4,217,396	10,507,056
Other Dueforsional Commisses		
Other Professional Services:	27.017	2 246 202
Emergency room physicians	37,917	2,246,393
Laboratory	893,037	2,779,540
Electrocardiology	89 7 200	29,442
Electroencephalography Radiology	7,299	16,589
Ultrasound	130,256	1,744,984
Nuclear scanning	57,675	541,085
MRI scanning	9,459 93,414	97,968
CT scanning	351,518	1,500,786
Outsourced services	105,156	2,808,644 554,974
Pharmacy	2,006,091	
Oncology	2,000,091	2,323,923 289,666
Anesthesiology	795,819	1,585,161
Respiratory therapy	984,128	668,206
Physical therapy	166,670	905,386
Occupational therapy	72,736	94,702
Speech therapy	72,730	J 4 ,702
Massage therapy		58,030
Ambulance	190,414	1,606,778
Community health	170,717	1,500,770
Hospice	262,189	580,862
Occupational health	202,109	148,919
New Directions	135,743	1,002,739
Physician clinics	1,560,109	4,660,950
,	7,860,021	27,746,067
	<u>\$ 18,371,307</u>	<u>\$ 39,230,891</u>

20)11	2010
Swing Bed	<u> </u>	Total
0	h 4150065	Φ 2020 140
\$	\$ 4,150,965	\$ 3,930,149
	160,534	125,297
	293,675	278,321
	426,281	431,043
898,872	898,872	750,929
	2,240,203	2,135,885
898,872	8,170,530	7,651,624
	ć 0.4 0.4 -0	
11,981	6,812,270	5,009,937
	473,521	451,551
26,805	3,699,038	3,088,505
16,447	120,701	60,473
, 	3,371,896	3,072,893
	302,259	342,464
55,233	14,779,685	12,025,823
20,200	11,775,000	12,020,020
	2,284,310	1,967,475
90,047	3,762,624	3,303,473
	29,531	17,669
664	24,552	25,521
18,211	1,893,451	1,752,132
3,909	602,669	525,720
1,010	108,437	97,030
15,122	1,609,322	1,573,745
15,122	3,160,162	3,429,810
22,287		
•	682,417	648,005
347,894	4,677,908	4,248,456
5 707	289,968	310,987
5,737	2,386,717	1,970,330
318,180	1,970,514	1,777,414
143,453	1,215,509	1,053,935
66,360	233,798	199,839
		6,471
	58,030	51,318
28,286	1,825,478	1,816,876
	1,500,340	1,506,223
	843,051	802,535
w.e.	148,919	123,190
	1,138,482	971,878
	6,221,059	5,600,180
1,061,160	36,667,248	33,780,212
<u>\$ 2,015,265</u>	\$ 59,617,463	\$ 53,457,659

MAHASKA HEALTH PARTNERSHIP Revenue and Related Adjustments Year ended June 30,

	2011	2010
Net Patient Service Revenue Patient service revenue Contractual adjustments Charity care Provision for bad debts	\$ 59,617,463 (23,800,706) (257,645) (1,796,910)	\$ 53,457,659 (20,510,332) (160,735) (1,752,504)
	\$ 33,762,202	\$ 31,034,088
Other Revenue Cafeteria Catering Medical record transcripts Outpatient clinics Dietary services Miscellaneous	\$ 189,091 4,149 4,087 76,697 30,932 85,776	\$ 130,034 48,753 892 71,640 34,200 1,638
	\$ 390,732	<u>\$ 287,157</u>

MAHASKA HEALTH PARTNERSHIP Nursing Service Expenses Year ended June 30,

	 2011		2010
Administrative: Salaries and wages Employee benefits Supplies and other expense	\$ 230,323 32,914 12,634 275,871	\$	213,440 29,612 17,843 260,895
Medical and Surgical: Salaries and wages Employee benefits Supplies and other expense	 2,213,313 323,731 214,400 2,751,444	_	2,011,856 252,601 175,634 2,440,091
Obstetrics: Salaries and wages Employee benefits Supplies and other expense	 544,492 80,855 65,921 691,268		344,649 51,667 51,465 447,781
Nursery: Salaries and wages Employee benefits Supplies and other expense	 41,519 7,603 2,862 51,984		109,402 14,943 4,321 128,666
Vision Quest: Salaries and wages Employee benefits Purchased services Supplies and other expense	 804,764 119,343 8,302 138,794 1,071,203		753,644 102,675 114,142 28,979 999,440
Operating and Recovery Rooms: Salaries and wages Employee benefits Supplies and other expense	 717,524 105,709 521,096 1,344,329		705,965 98,906 251,362 1,056,233
Delivery and Labor Rooms: Salaries and wages Employee benefits Supplies and other expense	 29 29		111,596 10,370 475 122,441

MAHASKA HEALTH PARTNERSHIP Nursing Service Expenses - Continued Year ended June 30,

			2011		2010
Central Services and Supply: Supplies and other expense		\$	1,487,513	\$	1,218,764
Wound/Ostomy Care: Salaries and wages Employee benefits Supplies and other expense			31,543 5,022 14,109 50,674		31,192 5,023 11,150 47,365
Emergency Services: Salaries and wages Employee benefits Supplies and other expense			968,339 157,097 106,357 1,231,793		874,340 134,814 113,010 1,122,164
Cardiac Rehabilitation: Salaries and wages Employee benefits Supplies and other expense			61,859 9,337 22,788 93,984		52,759 6,321 27,907 86,987
		<u>\$</u>	9,050,092	<u>\$</u>	7,930,827
	SUMMARY				
Salaries and wages Employee benefits Supplies and other expense		\$	5,613,676 841,611 2,594,805	\$	5,208,843 706,932 2,015,052
		<u>\$</u>	9,050,092	<u>\$</u>	7,930,827

MAHASKA HEALTH PARTNERSHIP Other Professional Service Expenses Year ended June 30,

		2011	 2010
Emergency Room Physicians: Salaries and wages Employee benefits Professional fees Supplies and other expense	\$	910,337 104,732 76,425 18,681 1,110,175	\$ 994,701 106,829 74,467 10,467 1,186,464
Laboratory: Salaries and wages Employee benefits Purchased services Supplies and other expense		380,470 56,243 241,217 365,996 1,043,926	 380,879 53,004 254,415 361,451 1,049,749
Electroencephalography and Electrocardiology: Salaries and wages Employee benefits Purchased services		1,486 220 3,840 5,546	 1,230 108 4,128 5,466
Oncology: Salaries and wages Employee benefits Supplies and other expense		122,298 18,559 13,187 154,044	 125,852 15,357 16,685 157,894
Radiology and Ultrasound: Salaries and wages Employee benefits Supplies and other expense	_	531,679 79,232 602,529 1,213,440	 485,948 70,755 603,048 1,159,751
Outsourced Services: Purchased services		208,328	175,156

MAHASKA HEALTH PARTNERSHIP Other Professional Service Expenses - Continued Year ended June 30,

Pharmacy: Salaries and wages \$ 284,886 \$ 281,444 Employee benefits 40,790 28,497 Drugs and other expense 997,332 859,834 Anesthesiology: 31,643 429,551 Employee benefits 56,742 60,295 Supplies and other expense 74,763 88,471 Respiratory Therapy: 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,7952 47,753 Supplies and other expense 76,489 64,245 Supplies and other expense 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Supplies and other expense - 1,759 Supplies and other expense - 2,265 Occupational Therapy: - 506 Professional fees - 1,759 Supplies and other expense - 506 Coccupational Thera	Dhormoov	2011	2010
Drugs and other expense 997,332 859,834 1,323,008 1,169,775 Anesthesiology: Salaries and wages 513,643 429,551 Employee benefits 56,742 60,295 Supplies and other expense 74,763 88,471 Respiratory Therapy: 388,544 345,430 Employee benefits 57,952 47,753 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Employee benefits 21 Employee benefits 21 Professional fees 576,559 486,223 Supplies and other expense 20,495 19,995 Supplies and other expense 2,265 Occupational Therapy: 506 Professional fees 506 Supplies and other expense 2,248 Occupational Therapy: 506 Professional fees 107,868 <td< td=""><td>Salaries and wages</td><td></td><td></td></td<>	Salaries and wages		
Anesthesiology: Salaries and wages Salaries and wages Supplies and other expense Salaries and wages Supplies and other expense Supplies and other expense Salaries and wages Supplies and other expense Salaries and wages Supplies and other expense Supplies and other expense Supplies and other expense Salaries and wages Supplies and other expense			
Anesthesiology: 513,643 429,551 Employee benefits 56,742 60,295 Supplies and other expense 74,763 88,471 Respiratory Therapy: 838,544 345,430 Respiratory Therapy: 388,544 345,430 Employee benefits 57,952 47,733 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 528,757 467,171 Physical Therapy: 21 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: 2,248 2,311 Ambulance: 107,868 95,516 Ambulances 6,144 8,316 Employee benefits 15,224 13,656 <	Drugs and other expense		859,834 1 160 775
Salaries and wages 513,643 429,551 Employee benefits 56,742 60,295 Supplies and other expense 74,763 88,471 Respiratory Therapy: Salaries and wages 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Supplies and wages 146 Employee benefits 21 Professional fees 55,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: 2,248 2,311 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 <		1,525,006	1,109,773
Employee benefits 56,742 60,295 Supplies and other expense 74,763 88,471 Respiratory Therapy: 88,544 578,317 Respiratory Therapy: 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Supplies and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Professional fees 1,759 Supplies and other expense 2,265 Occupational Therapy: 506 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: 2,248 2,311 Ambulance: 15,224 13,656 Purchased services 6,144			
Supplies and other expense 74,763 88,471 645,148 578,317 Respiratory Therapy: Salaries and wages 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Supplies and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Syeech Therapy: 1,759 Professional fees 1,759 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Ambulance: 2,248 2,311 Ambulance: 109,378 Employee benefits 15,224 13,656 Purchased services 6,144			
Respiratory Therapy: 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Supplies and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 78,321 506,218 Speech Therapy: 1,759 Professional fees 1,759 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Respiratory Therapy: 348,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Supplies and other expense - 1,759 Supplies and other expense - 506,218 Occupational Therapy: Professional fees - 506 Supplies and other expense 2,248 2,311 Ambulance: 3107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	Supplies and other expense		<u>88,4/1</u>
Salaries and wages 388,544 345,430 Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 528,757 467,171 Physical Therapy: Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Supplies and other expense 1,759 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 <tr< td=""><td></td><td>045,140</td><td>570,517</td></tr<>		045,140	570,517
Employee benefits 57,952 47,753 Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 528,757 467,171 Physical Therapy: 328,757 467,171 Physical Therapy: 21 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 578,321 506,218 Speech Therapy: Professional fees 1,759 Supplies and other expense 506 2,265 Occupational Therapy: Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 <td></td> <td></td> <td></td>			
Professional fees 5,772 9,743 Supplies and other expense 76,489 64,245 528,757 467,171 Physical Therapy: Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Sypapplies and other expense 1,759 Supplies and other expense 2,265 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: 2,248 2,311 Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Supplies and other expense 76,489 64,245 528,757 467,171 Physical Therapy: 328,757 467,171 Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Supplies and other expense 506 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
528,757 467,171 Physical Therapy: 3 466 Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Supplies and other expense 506 Occupational Therapy: 2,265 Occupational Therapy: 2,248 2,311 Professional fees 107,868 95,516 Ambulance: 2,248 2,311 Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Physical Therapy: 3146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 Speech Therapy: 1,759 Professional fees 506 Supplies and other expense 506 Occupational Therapy: 2,245 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 Ambulance: 3107,868 95,516 Ambulance: 515,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	supplies and other expense	528.757	467.171
Salaries and wages 146 Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 578,321 506,218 Speech Therapy: Professional fees 1,759 Supplies and other expense 506 2,265 Occupational Therapy: Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023		020,.07	107,171
Employee benefits 21 Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 578,321 506,218 Speech Therapy: Professional fees 1,759 Supplies and other expense 506 Occupational Therapy: 2,265 Occupational fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 3 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Professional fees 557,659 486,223 Supplies and other expense 20,495 19,995 578,321 506,218 Speech Therapy: Professional fees			
Supplies and other expense 20,495 19,995 578,321 506,218 Speech Therapy: 1,759 Professional fees 506 Supplies and other expense 506 Occupational Therapy: 2,265 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			196 222
Speech Therapy: 578,321 506,218 Professional fees 1,759 Supplies and other expense 506 Coccupational Therapy: 2,265 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 310,023 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Speech Therapy: 1,759 Professional fees 506 Supplies and other expense 2,265 Occupational Therapy: 2,265 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	Tribut smile emperate		
Professional fees 1,759 Supplies and other expense 506 Coccupational Therapy: 2,265 Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	C 1 m		
Supplies and other expense 506 2,265 Occupational Therapy: Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			1.750
- 2,265 Occupational Therapy: Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Occupational Therapy: Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 30,007 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	supplies and other expense		
Professional fees 105,620 93,205 Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 30,007 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			_,,,-
Supplies and other expense 2,248 2,311 107,868 95,516 Ambulance: 30,067 109,378 Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023		407.750	
Ambulance: 107,868 95,516 Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023		· · · · · · · · · · · · · · · · · · ·	
Ambulance: 79,067 109,378 Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	Supplies and other expense		
Salaries and wages 79,067 109,378 Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023		107,000	93,310
Employee benefits 15,224 13,656 Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023			
Purchased services 6,144 8,316 Supplies and other expense 43,141 36,023	Salaries and wages		
Supplies and other expense 43,141 36,023	Employee benefits Purchased services		
	~ opposed and other expense		

MAHASKA HEALTH PARTNERSHIP Other Professional Service Expenses - Continued Year ended June 30,

	20	011		2010
Community Health: Salaries and wages Employee benefits Purchased services Supplies and other expense		806,628 120,464 195,708 104,434 227,234	\$	821,698 113,256 182,796 148,617 1,266,367
Hospice: Salaries and wages Employee benefits Supplies and other expense		874,971 127,622 314,366 316,959	_	591,679 90,388 175,979 858,046
Medical Records: Salaries and wages Employee benefits Supplies and other expense		408,910 59,906 <u>93,550</u> 562,366		369,236 58,622 89,627 517,485
Physician Clinics: Salaries and wages Employee benefits Supplies and other expense		328,760 314,189 326,595 969,544		3,060,116 271,772 280,956 3,612,844
Outpatient Clinics: Salaries and wages Employee benefits Supplies and other expense		21,335 3,235 196 24,766	_	22,720 1,888 90 24,698
Dietician Services: Salaries and wages Employee benefits Supplies and other expense	 	15,467 10,718 706 26,891		3,404 5,555 2,287 11,246
New Directions: Salaries and wages Employee benefits Purchased services Supplies and other expense		716,855 106,219 129,598 45,595 998,267		847,229 131,089 3,473 32,506 1,014,297

MAHASKA HEALTH PARTNERSHIP Other Professional Service Expenses - Continued Year ended June 30,

			2011		2010
Occupational Health: Salaries and wages Employee benefits Purchased services Supplies and other expense		\$	46,002 6,750 5,115 21,641 79,508	\$	65,575 5,057 8,901 26,501 106,034
Employee Health: Salaries and wages Employee benefits Supplies and other expense			22,919 3,347 13,635 39,901		27,909 2,190 7,967 38,066
Mahaska Med Spa: Salaries and wages Employee benefits Supplies and other expense			9,147 1,497 2,271 12,915		22,405 3,510 10,557 36,472
Massage Therapy: Salaries and wages Employee benefits Supplies and other expense		<u> </u>	47,614 7,199 1,149 55,962 5,376,450	<u></u> \$	46,171 6,195 3,009 55,375
	SUMMARY				
Salaries and wages Employee benefits Professional fees Supplies and other expense			9,511,164 1,190,861 745,476 3,928,949	\$	9,032,555 1,085,776 665,397 3,478,317
		<u>\$ 1</u>	<u>5,376,450</u>	<u>\$</u>	14,262,045

MAHASKA HEALTH PARTNERSHIP General Service Expenses Year ended June 30,

			2011		2010
Dietary: Salaries and wages Employee benefits Food Supplies and other expense		\$	327,458 40,012 105,050 440,822 913,342	\$	305,258 37,937 242,168 270,617 855,980
Operation of Plant: Salaries and wages Employee benefits Utilities Supplies and other expense			248,133 37,662 387,033 604,295 1,277,123		240,274 34,202 397,310 646,626 1,318,412
Environmental Services: Salaries and wages Employee benefits Supplies and other expense			298,078 43,808 43,643 385,529	_	280,145 37,600 55,548 373,293
Laundry and Linen: Salaries and wages Employee benefits Supplies and other expense		 \$	128,888 19,008 25,472 173,368 2,749,362	 \$	121,710 15,449 20,110 157,269 2,704,954
	SUMMARY			<u> </u>	<u> </u>
Salaries and wages Employee benefits Supplies and other expense		\$	1,002,557 140,490 1,606,315	\$	947,387 125,188 1,632,379
		<u>\$</u>	2,749,362	<u>\$</u>	2,704,954

MAHASKA HEALTH PARTNERSHIP Fiscal and Administrative Service Expenses Year ended June 30,

		2011	2010
Administrative: Salaries and wages Employee benefits Professional fees Supplies and other expense Purchased services Travel and education Telephone Equipment rent Dues, subscriptions and licenses Collection fees	\$	1,228,859 173,174 119,528 324,569 190,149 25,438 12,221 19,701 60,876 96,651 2,251,166	\$ 1,122,942 157,438 165,690 311,605 137,743 21,088 41,815 59,480 88,396 2,106,197
Information Systems: Salaries and wages Employee benefits Purchased services Supplies and other expense	_	312,071 45,700 172,726 177,974 708,471	 271,041 40,726 122,390 43,738 477,895
Purchasing: Salaries and wages Employee benefits Supplies and other expense		141,119 20,988 26,872 188,979	 134,062 19,235 20,603 173,900
Public Relations: Salaries and wages Employee benefits Supplies and other expense		102,959 15,832 132,142 250,933	 136,194 19,836 119,772 275,802
Human Resources: Salaries and wages Employee benefits Purchased services Supplies and other expense		163,998 23,797 23,133 18,684 229,612	 161,585 23,136 10,051 23,102 217,874

MAHASKA HEALTH PARTNERSHIP Fiscal and Administrative Service Expenses - Continued Year ended June 30,

	2011	2010
Quality Management: Salaries and wages Employee benefits Supplies and other expense	\$ 85,762 12,612 1,679 100,053	\$ 83,923 11,315 1,454 96,692
Support Services: Salaries and wages Supplies and other expense	 	19,450 137 19,587
Employee Welfare: Unemployment tax Group health and life insurance Workers' compensation insurance	33,396 1,612,580 <u>177,230</u> 1,823,206	51,681 1,779,585 <u>195,757</u> 2,027,023
Insurance: Insurance and bonding expense	383,103 \$ 5,935,523	319,651 \$ 5,714,621
SUMMARY		
Salaries and wages Employee benefits Professional fees Supplies and other expense	\$ 2,034,768 2,115,309 119,528 1,665,918 \$ 5,935,523	\$ 1,929,197 2,298,709 165,690 1,321,025 \$ 5,714,621
SUMMARY OF EXPENSE	<u>SS</u>	
Salaries and wages Employee benefits Professional fees Supplies and other expense	\$ 18,162,165 4,288,271 865,004 9,795,987 \$ 33,111,427	\$ 17,117,982 4,216,605 831,087 8,446,773 \$ 30,612,447
	$\psi = JJ, 111, \pm LI$	$\frac{\psi}{}$ 30,014,747

MAHASKA HEALTH PARTNERSHIP Comparative Statistics Year ended June 30,

	2011	2010	_2009_	2008_	_2007_
Acute Care: Admissions	1,208	1,126	1,365	1,321	1,260
Discharges	1,206	1,123	1,368	1,324	1,260
Patient days	3,954	3,738	4,020	3,906	4,012
Average length of stay	3.28	3.33	2.94	2.95	3.18
Average occupied beds	10.8	10.2	11.0	10.7	11.0
Vision Quest: Admissions	149	146	141	128	129
Discharges	150	147	137	132	129
Patient days	1,996	1,891	1,917	1,642	1,849
Average length of stay	13.31	12.86	13.99	12.44	14.33
Average occupied beds	5.5	5.2	5.3	4.5	5.1
Swing Bed: Admissions	314	262	269	238	205
Discharges	313	264	265	238	208
SNF days	1,616	1,456	1,627	1,699	1,399
ICF days			1	6	7
Combined Average Occupied Beds	20.7	19.4	20.7	19.8	19.9
Nursery Days	425	421	509	499	524
Home Health Visits	16,126	15,300	16,271	17,985	20,390
Outpatient Occasions of Service	102,134	97,016	99,016	92,740	89,780

MAHASKA HEALTH PARTNERSHIP Comparative Balance Sheets June 30,

		2011		2010
Current Assets: Cash Receivables, net Inventory Prepaid expense Estimated third-party payor settlements Succeeding year property tax receivable Internally designated assets	\$	3,281,325 6,556,588 1,174,046 158,581 1,790,000 1,080,000	\$	2,068,407 4,922,287 1,220,454 222,703 1,790,000 760,151
Total current assets		14,040,540		10,984,002
Other Assets: Designated and restricted assets, net Capital assets, net Other assets Total other assets	 	6,027,058 24,049,490 285,029 30,361,577 44,402,117	 \$	7,084,162 23,993,911 245,715 31,323,788 42,307,790
Current Liabilities:	<u>*</u>	11,102,111	<u>¥</u>	<u> </u>
Current maturities of long-term debt Accounts payable Accrued expenses Estimated third-party payor settlements Deferred revenue for succeeding year property	\$	876,317 689,501 2,341,136 718,000	\$	834,360 653,718 1,931,587 371,000
tax receivable Total current liabilities		1,790,000 6,414,954		1,790,000 5,580,665
Long-Term Debt, Net		4,592,193		5,468,510
Net Assets		33,394,970		31,258,615
	<u>\$</u>	44,402,117	<u>\$</u>	42,307,790

20	009		2008		2007
5,4 1,2 1,7 1,7	641,120 427,264 250,581 203,179 780,000 236,403 538,547	\$	1,217,657 5,253,279 1,318,708 179,436 22,000 1,780,000 948,886 10,719,966	\$	4,137,686 4,552,488 1,311,082 156,855 152,000 1,800,000 1,591,679 13,701,790
19,0	378,330 672,331 282,626 333,287 871,834	<u> </u>	7,504,390 19,986,111 386,877 27,877,378 38,597,344	<u> </u>	2,588,019 20,936,862 66,642 23,591,523 37,293,313
1,	826,450 749,630 749,138 364,000	\$	651,594 679,142 1,525,842	\$	1,228,096 654,029 1,313,936
	7 <u>80,000</u> 469,218		1,780,000 4,636,578		1,800,000 4,996,061
6,3	302,866		7,129,325		7,520,416
	099,750		26,831,441	_	24,776,836
\$ 40,	<u>871,834</u>	<u>\$</u>	38,597,344	<u>\$</u>	37,293,313

MAHASKA HEALTH PARTNERSHIP Comparative Statements of Revenues and Expenses Year ended June 30,

	2011	2010
Patient Service Revenue	\$ 59,617,463	\$ 53,457,659
Adjustments to Patient Service Revenue	(25,855,261)	(22,423,571)
Net Patient Service Revenue	33,762,202	31,034,088
Other Revenue	390,732	287,157
Total Revenue	34,152,934	31,321,245
Expenses	34,993,267	32,399,512
Operating Loss	(840,333)	(1,078,267)
Non-Operating Revenue, net	2,474,527	2,530,254
Capital Grants and Contributions	502,161	<u>706,878</u>
Excess of Revenues Over Expenses	\$ 2,136,35 <u>5</u>	\$ 2,158,865

2009	2008	2007
\$ 49,062,941	\$ 45,265,060	\$ 42,323,917
_(_19,030,875)	(17,152,420)	(15,371,770)
30,032,066	28,112,640	26,952,147
256,025	216,870	206,684
30,288,091	28,329,510	27,158,831
31,276,470	28,974,921	27,345,916
(988,379)	(645,411)	(187,085)
2,223,433	2,479,016	2,117,910
1,033,255	221,000	
\$ 2,268,309	<u>\$ 2,054,605</u>	<u>\$ 1,930,825</u>

COMMENTS AND RECOMMENDATIONS

Gronewold, Bell, Kyhnn & Co. P.C.

CERTIFIED PUBLIC ACCOUNTANTS • BUSINESS AND FINANCIAL CONSULTANTS

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Independent Auditor's Report on Internal Control over Financial Reporting
and on Compliance and Other Matters

Based on an Audit of Financial Statements Performed in Accordance with
Government Auditing Standards

To the Board of Trustees Mahaska Health Partnership Oskaloosa, Iowa

We have audited the financial statements of Mahaska Health Partnership as of and for the year ended June 30, 2011, and have issued our report thereon dated October 20, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Mahaska Health Partnership's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing our opinion on the effectiveness of Mahaska Health Partnership's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Hospital's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses, and, therefore, there can be no assurance all deficiencies, significant deficiencies, or material weaknesses have been identified. However, as described in the accompanying Schedule of Findings, we identified certain deficiencies in internal control over financial reporting that we consider to be significant deficiencies.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility a material misstatement of the Hospital's financial statements will not be prevented or detected and corrected on a timely basis.

To the Board of Trustees Mahaska Health Partnership

A significant deficiency is a deficiency or combination of deficiencies in internal control which is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the deficiency described in Part I of the accompanying Schedule of Findings as item 11-I-A to be a significant deficiency.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Mahaska Health Partnership's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under <u>Government Auditing Standards</u>. However, we noted certain immaterial instances of non-compliance or other matters that are described in Part II of the accompanying Schedule of Findings.

Comments involving statutory and other legal matters about the Hospital's operations for the year ended June 30, 2011 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Hospital. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

Mahaska Health Partnership's responses to findings identified in our audit are described in the accompanying Schedule of Findings. While we have expressed our conclusions on the Hospital's responses, we did not audit the Hospital's responses and, accordingly, we express no opinion on them.

This report, a public record by law, is intended solely for the information and use of the officials, employees and constituents of Mahaska Health Partnership and other parties to whom the Hospital may report, including federal awarding agencies and pass-through entities. This report is not intended to be and should not be used by anyone other than these specified parties.

OMNEWAM, Bou, Kyhnn & Co. P. C. Atlantic, Iowa October 20, 2011

MAHASKA HEALTH PARTNERSHIP Schedule of Findings Year ended June 30, 2011

<u>PART I - SIGNIFICANT DEFICIENCIES</u>

11-I-A Segregation of Duties: A limited number of people have the primary responsibility for most of the accounting and financial duties. As a result, some of those aspects of internal accounting control which rely upon an adequate segregation of duties are, for all practical purposes, missing in the Hospital. This deficiency is common among most small rural Hospitals.

<u>Recommendation</u>: We recognize that it may not be economically feasible for the Hospital to employ additional personnel for the sole purpose of segregating duties, however, it is our professional responsibility to bring this control deficiency to your attention. We recommend that the Board be aware of the lack of segregation of duties and that they act as an oversight group to the accounting personnel.

<u>Response</u>: The Board is aware of this lack of segregation of duties, but it is not economically feasible for the Hospital to employ additional personnel for this reason. The Board will continue to act as an oversight group.

Conclusion: Response accepted.

* * *

PART II - REQUIRED STATUTORY REPORTING

11-II-A Certified Budget: Hospital expenditures during the year ended June 30, 2011 did not exceed amounts budgeted.

<u>11-II-B</u> Questionable Expenditures: During the audit, we noted a certain expenditure approved in the Board minutes that may not meet the requirements of public purpose as defined in the Attorney General's opinion dated April 25, 1979. The expense was as follows:

Paid to	Purpose	<u>Amount</u>	
Bradbury Hall, Manic of Magic Sodexho, Oskaloosa Chamber	Employee recognition banquet	\$	4,515

<u>Recommendation</u>: We recommend that the Board continue to document the public purpose of such an expenditure before authorization is given.

Response: The expenditure is considered part of the employee benefit package and the Board feels it meets the requirements of public purpose as defined by the Attorney General's opinion dated April 25, 1979.

Conclusion: Response accepted.

MAHASKA HEALTH PARTNERSHIP

Schedule of Findings - Continued Year ended June 30, 2011

PART II - REQUIRED STATUTORY REPORTING - Continued

- <u>11-Π-C Travel Expense</u>: No expenditures of Hospital money for travel expenses of spouses of Hospital officials and/or employees were noted.
- <u>11-II-D</u> <u>Business Transactions</u>: During our audit, we noted no business transactions with Hospital employees or officials.
- <u>11-II-E Board Minutes</u>: No transactions were found that we believe should have been approved in the Board minutes but were not.
- <u>11-Π-F Deposits and Investments</u>: We noted no instances of non-compliance with the deposit and investment provisions of Chapter 12B and Chapter 12C of the Code of Iowa and the Hospital's investment policy.

* * *